

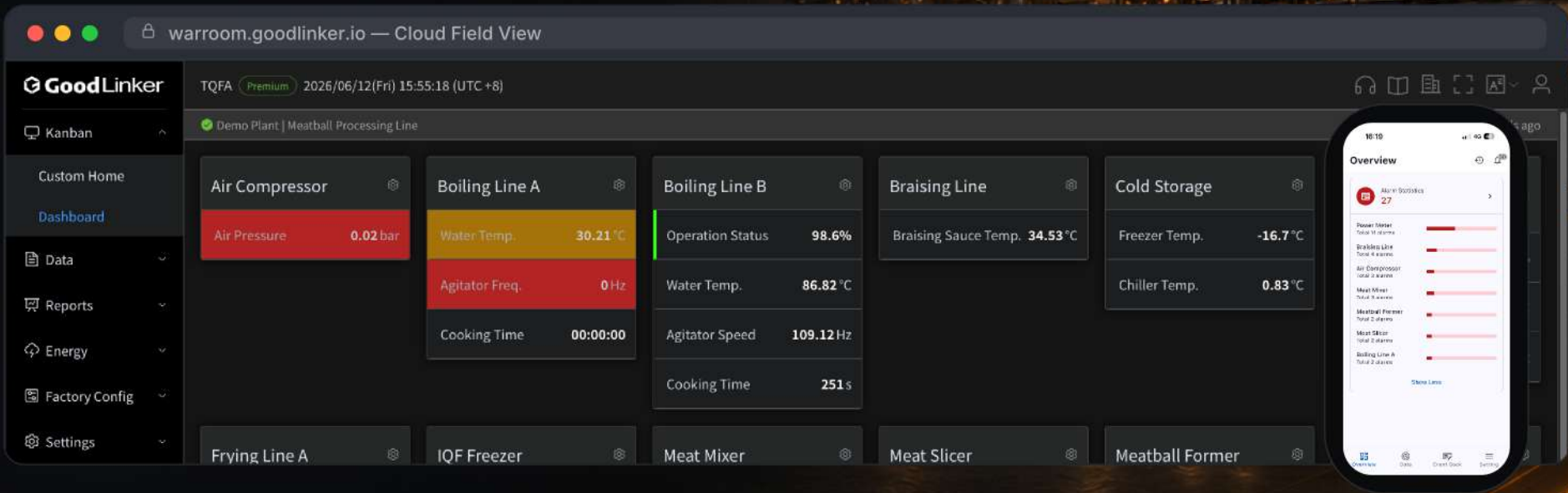
VALUE PROPOSITION

GoodLinker LESI

Link Existing Systems Instantly

Legacy Equipment. Smart Insights.

Turn existing Modbus machines, meters, and sensors into live dashboards, mobile alerts, and a local API — without changing PLC control logic.



Gateway

Local Dashboard

Cloud Monitoring

Mobile Alerts

Local API

Connect Existing Equipment
Use available Modbus TCP or RTU data

No Custom Monitoring UI Required
Local, web & mobile interfaces included

Keep PLC Control Untouched
Monitor at the data layer only

Deploy & Repeat
Start with one machine, scale the rest

Includes **BCS-MX Industrial Edge Gateway + 1-Year Cloud Field View License**

Start with one machine. Scale line by line.

Why System Integrators Choose LESI Kit™

Quote faster, deploy consistently, keep project services in scope, and build recurring cloud revenue.



1. Quote Faster

Standard hardware and software simplify project estimation.



2. Deploy Consistently

Reuse the same gateway, dashboard structure, and deployment process.



3. Reduce UI Development

Local, web, and mobile monitoring interfaces are included.



4. Keep Services in Your Scope

Deliver installation, configuration, commissioning, and system integration.



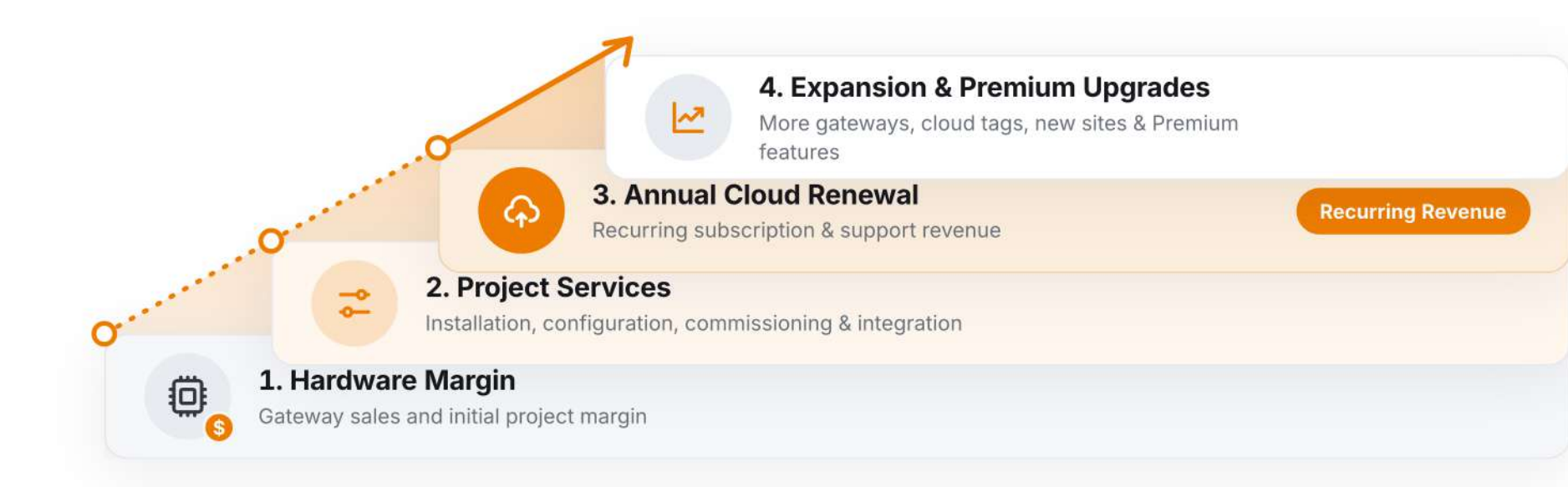
5. Build Recurring Cloud Revenue

Create annual renewal and Premium upgrade opportunities.

More Than a Gateway

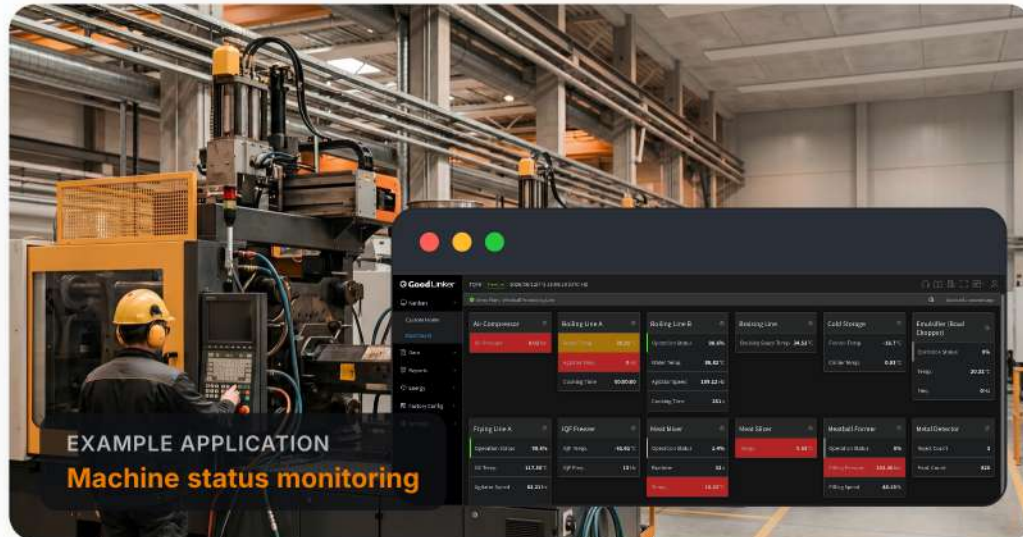
 TYPICAL OPTION Typical Gateway-Only Approach	 GOODLINKER LESI Kit™
 Moves data to another system	 Delivers a complete monitoring workflow
 May require separate UI development	 Local, web, and mobile interfaces included
 Deployment varies by project	 Repeatable hardware and software architecture
 Gateway hardware only	 Gateway, on-device software, local API, and 12 months of cloud

Revenue Layers for System Integrators



Monitor Machines, Energy, Utilities & Environment

One kit, multiple industrial monitoring applications.

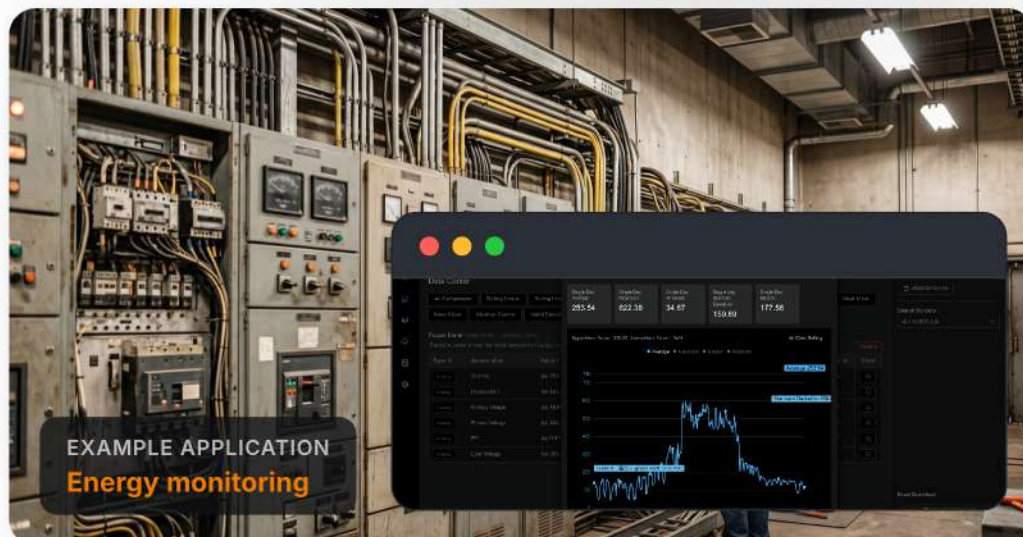


1 Machine Status Monitoring

Connect PLCs, counters, and cycle-time data to give operations a live view of run / idle / alarm status.

Outcomes

- ✓ Faster response to downtime
- ✓ Machine-state and cycle-time data to support OEE analysis
- ✓ One dashboard for line visibility

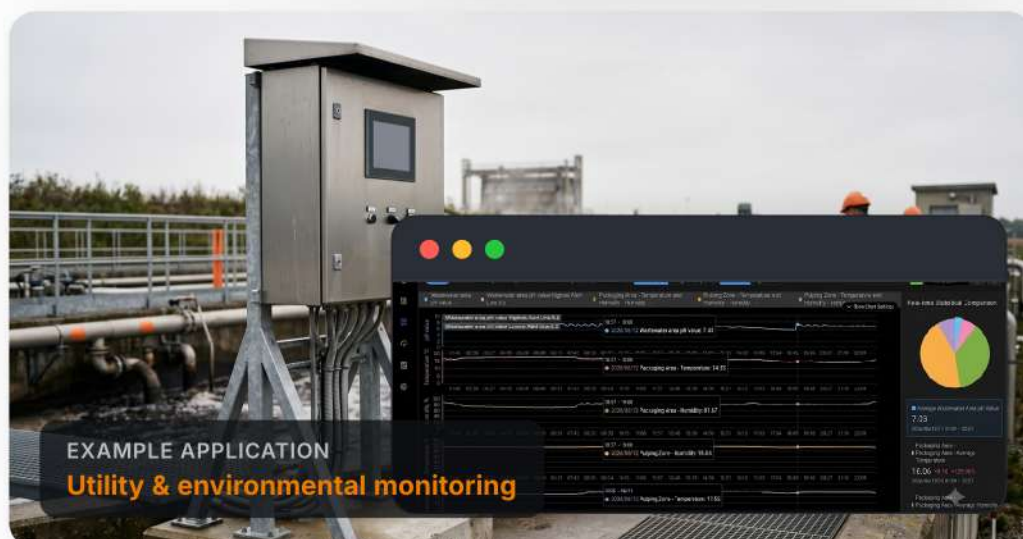


2 Energy Monitoring Across Panels & Equipment

Bring main meters, panel sub-meters, and machine-level power data into one cloud view.

Outcomes

- ✓ Identify abnormal energy peaks sooner
- ✓ See usage by zone or machine
- ✓ Energy dashboards without a full custom EMS



3 Utility & Environmental Monitoring

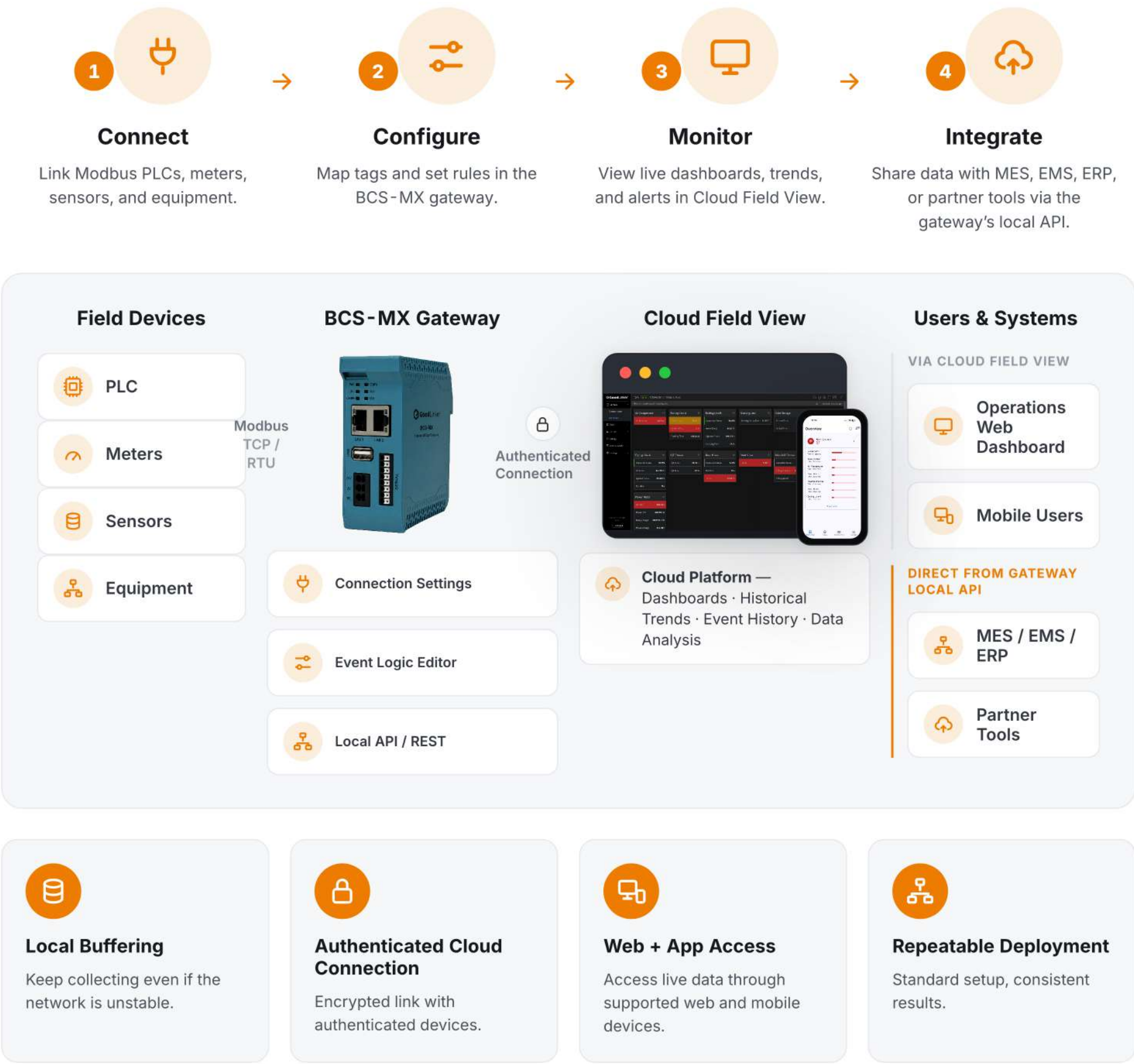
Track temperature, humidity, pH, flow, level, and utility signals in one connected system.

Outcomes

- ✓ Help teams respond faster to excursions
- ✓ Help reduce reliance on manual round checks
- ✓ Support standardized remote monitoring across sites

How It Works

Two data paths: remote monitoring via Cloud Field View, and local integration via the gateway's REST API.

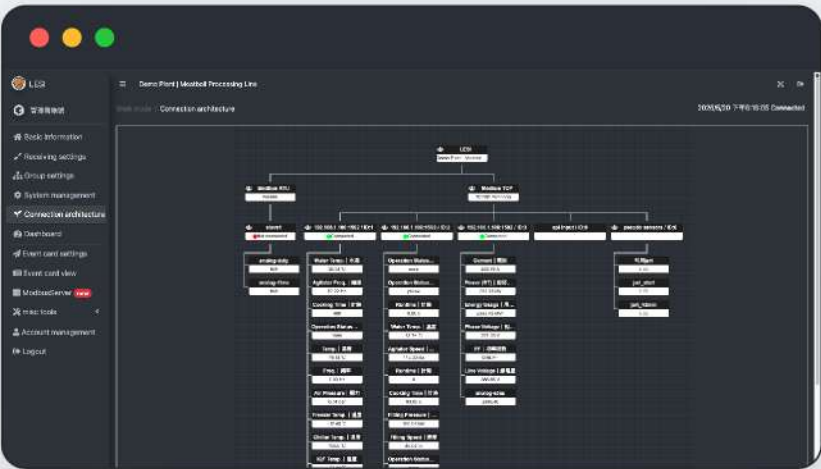


From Setup to Daily Operations

One connected workflow — connect devices, organize KPIs, investigate events, and respond on mobile.

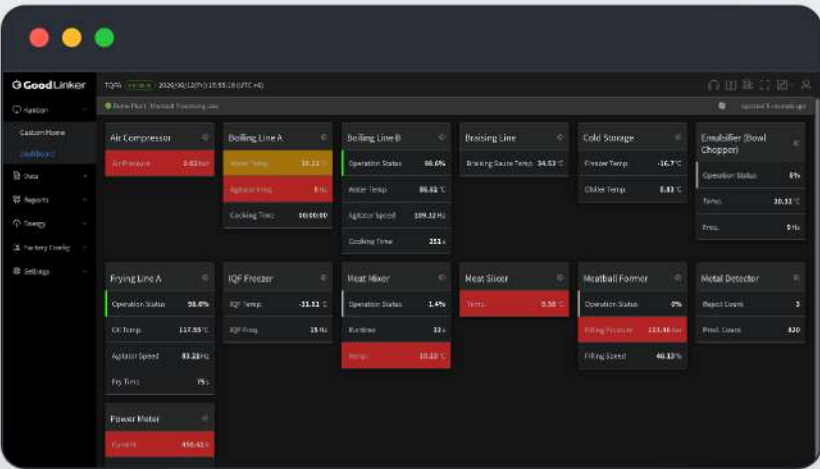
1 Connect & Map Devices

Add Modbus TCP / RTU devices and map tags.



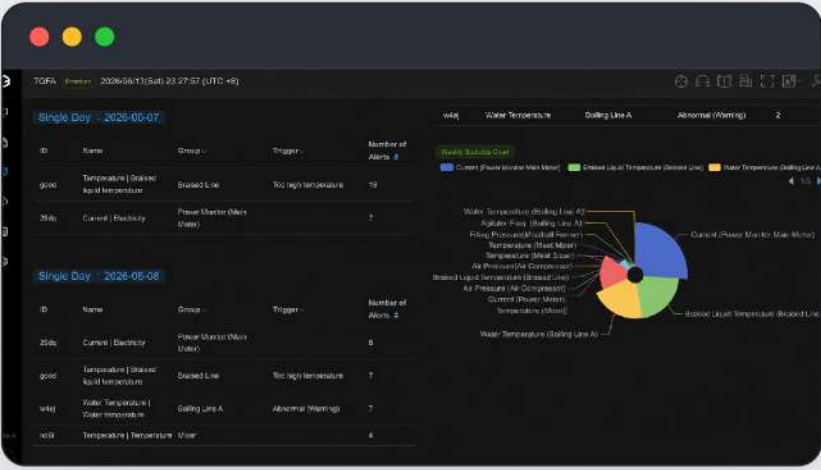
2 Organize Live KPIs

See live KPIs grouped by line, site, or equipment.



3 Investigate Trends & Events

Review history and investigate abnormal events.



4 Receive Mobile Notifications

Push notifications for configured events and live status.



Premium adds AI-assisted analysis: automated summaries, possible contributing factors, scheduled AI-assisted reports, and extended data history.

What's Included

A partner-ready kit for quote-and-deploy monitoring projects.

1

ONE-TIME PURCHASE

BCS-MX Gateway + On-Device Software



✓

BCS-MX Industrial Edge Gateway

Industrial Modbus edge hardware — yours to keep

✓

On-Device Software

IN BCS-MX

Built into the gateway — core local functions run without the cloud.

Live Dashboard

Connection Settings

Event Logic Editor

Local API / REST

2

1-YEAR CLOUD LICENSE

Cloud Field View — Web + Mobile



✓

Web Dashboard

CLOUD

Cloud platform for live dashboards, history, events, and data analysis — access remotely through supported devices.

Dashboard

Historical Trends

Event History

Data Analysis

Spreadsheet Editor

AI Reports · Premium

✓

Mobile App

Syncs the same cloud data — live equipment status & push alerts on the go.

Recommended Kits

1

Base Monitoring Kit

Part No. LESI-B40-STD

40 Cloud Tags

Standard Cloud

TYPICAL PROJECT SCOPE

One machine, one panel, or a focused pilot

✓

Hardware Ownership

The BCS-MX gateway is a one-time purchase. Core local functions — Live Dashboard, connection settings, event logic, and Local API — run without cloud renewal.

2

Expanded Monitoring Kit

Part No. LESI-E100-STD

100 Cloud Tags

Standard Cloud

TYPICAL PROJECT SCOPE

Multiple machines, meters, or one production area

☁

Cloud Subscription

Includes 12 months of Cloud Field View. Annual renewal maintains remote web and mobile access, cloud history, notifications, and cloud analysis. Core local gateway functions remain available without cloud renewal.

3

Premium Analysis Kit

Part No. LESI-P100-PRM

100 Cloud Tags

Premium Cloud

TYPICAL PROJECT SCOPE

Long-term monitoring, scheduled reporting, and AI-assisted analysis

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Installation Requirements

Requires enabled Modbus, a register map, 24 VDC power, and RS-485 / Ethernet — no control-logic changes. Installation and integration not included unless specified.

Modbus to Cloud.

One Complete Kit.

